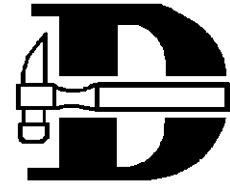


CRAFTSMAN CORNER



Dertzbaugh Construction, Inc Winter 2011 Dertzbaugh Handyman Service Div.
"YOUR NEIGHBORHOOD CONTRACTOR FOR OVER 35 YEARS"

▪ CONSTRUCTION COMMENTS ▪

We have settled into our new office at **7313 Grove Rd, Unit C**, and want you to know our staff. I am, of course, President of the Company and will continue to design and build many projects for returning and new customers. **Kenny Beachley** is our Handyman Manager who takes good care of all your small jobs. **Darren Andrews** is Vice President of the Company and also our project manager who does a great job of designing and remodeling bathrooms and kitchens. **Olinda** is our Office Manager who you will probably get to know first when you call the office to request help with your project.

We thought this would be a good time to reiterate our goals for providing the quality & character that you expect from Dertzbaugh Construction. We will continue:

- To respond to your calls for estimates, service and other inquiries with courtesy & professionalism.
- To provide conservative estimates of the timeframe we need to respond to your requests, rather than give overly optimistic or unrealistic rates of response.
- To compile & calculate job proposals with fairness in price & accuracy in detail.
- To use high quality building materials & hire highly qualified subcontractors.
- To actively supervise all on-going jobs & provide answers to any questions as work progresses.
- To handle your property with the utmost care.
- To honor all applicable warranties.
- To do our best to earn your repeat business & referrals.

On behalf of all of us at Dertzbaugh Construction, I thank you for your business, your continued support, & your kudos over the past 35 years.

After being in business for over **35** years, we still build what you can't see...**Trust!**

Have a Great New Year!

FRANK

Send us your email address, and we will start emailing our newsletter to you in the future to help conserve resources! Please complete our website survey online for additional savings to you and continued resource conservation!!!!

▪ HANDYMAN HAPPENINGS ▪

Do you have a water leak? Water leaks can be very destructive. Our handyman team can correct any problems you may have. Please call us at 301-703-4000 to schedule your estimate to protect your investment.

Sources of Water Leaks in Your Home

The following can cost you lots of money:

- | | |
|--|--------------------------------------|
| 1. Clogged gutters | 6. Poor drainage from the foundation |
| 2. Missing shingles | 7. No door frame flashing |
| 3. Lack of caulking | 8. Defective chimney flashing |
| 4. No downspout leaders | 9. No window frame flashing |
| 5. No house wrap moisture barrier under the siding | 10. Defective roof pipe collars |

DERTZBAUGH CONSTRUCTION, INC
7313 Grove Rd, Unit C, Frederick, MD 21704
Phone 301-703-4000 Fax 301-378-2457

SEE SOME OF OUR PROJECTS ON THE WEB!
www.dertzbaugh.com



Dear Friends,

What a wonderful time of year to express our sincerest thanks for your business. Your continued patronage is valued each and every day of the year. In the spirit of the season, we thank you for your friendship and look forward to serving you in the days and years to come.

Warmest wishes from,

*Frank, Darren, Olinda, Tim, Kenny, Dave, and All the Associates at
Dertzbaugh Construction, Inc.*

"We appreciate your pride in our craftsmanship!"